

## Buyer Seller Forum–Testimonials

We participated in the Buyer Seller Forum for the first time and are happy with the outcome. The forum is beneficial and we will participate in the future as well. We congratulate Messe Muenchen India for arrangements and coordination.”

**Saravanan Kaliapillai, Deputy Manager, Bosch**

“We participated at this forum to interact with potential buyers, get new businesses and a clear perspective on the Indian electronic manufacturing market. From the perspective of a start-up, the Buyer Seller Forum helped us in getting the exposure where we could source electronic components in future.”

**S.A. Kugan, Director – Operation, Camware Technologies LLP**

“This is the first time we participated and explored the Buyer Seller Forum. This is a really good initiative and we feel that Messe Muenchen India should organize this more often. It gives us an opportunity to meet component buyers and various other market players.” **Sudhakar R.V, Chief- Sales & Marketing, CIPSA TEC**

“We are independent component distributors and have been participating at electronica India and productronica India since inception of the trade fairs. We are participating in the Buyer Seller Forum to interact with potential buyers. It has been very beneficial for both buyers and sellers. I am very thankful to the organizers, Messe Muenchen India for thinking ahead and offering us this platform.” **Gulabchand Hariya, Director, Cirkitt Electro Components**

“The Buyer Seller Forum was very well organized and we could see the efforts taken by the organizers in making it a huge success. The preparation and the planning has been really good, and when we came to the forum, we knew who to meet and what to expect from each meeting.” **Anilkrishna. K. S, Technical Leader, Delphi**

“We are the 100% subsidiary of Foxcon and manufacturer of mobile phones as a contract manufacturer for various brands and various manufacturing needs. At the Buyer Seller Forum we met potential business partners who could support us to build a strong supply chain.” **J. Jasper – Head Sourcing, Rising Stars Mobile India Pvt Ltd (Foxcon)**



“We are happy to know that the Messe München and the electronica India and productronica India teams have organized such a Buyer Seller Forum. It helps us to know the people who have recently entered the market and are setting up new projects.” **Mukul Pareek, Marketing Program Manager, Keysight Technologies**

“The meetings at the Buyer Seller Forum were really good. We have met some good potential business partners. We have also been able to see the change that has been happening in the sector and it is really encouraging. This is a well-organized forum and I would like to congratulate Messe Muenchen India for providing us with this opportunity.” **R. K. Hebbar, Deputy General Manager, L&T Heavy Engineering**

“We experienced a large number of footfalls during the fair with people showing interest in our products. The Buyer Seller Forum has been an excellent arrangement to bring the business community on the table to transact. We are very happy with the efforts put in by Messe Muenchen India.” **Nuthan S.N., Customer Relationship Manager, Micron EMS Tech Pvt. Ltd.**

“We found the Buyer Seller Forum at electronica India and productronica India to be a very useful platform for our business.” **Saroj Kumar Tripathy, Chief Engineering Sales, Murata**

“electronica India and productronica India are important trade fairs for our business. We participated in the Buyer Seller Forum which gave us an opportunity to analyze and develop our business in the market.” **Srinivasan S, Commodity Lead Electronics- Strategic Materials Sourcing, Pricol**

“Meetings we conducted at the Buyer Seller Forum turned out to be very productive. We could also measure the pulse of the market. It is great to see new suppliers approaching the buyers. This is definitely a great platform to meet the entire business community of buyers and sellers under one roof.” **S. Venkateshkumar, Manager Sourcing & Purchase, Salcomp**

“It’s a great forum since we could meet new suppliers and also some of the component suppliers we’d known earlier. The opportunity to meet them face-to-face proved to be really beneficial for us. It was great to participate in the Buyer Seller Forum.” **Prashant Tyagi, Strategic Sourcing- Group Head, Saharasa Electronics Pvt. Ltd.**

“This is our first time in India and the experience at electronica India and productronica India was good. We met a number of customer in the three days and participated in programs like the Buyer Seller Forum which gave us an opportunity to analyze and develop our business in India.” **Samee, Sales Manager, Tongxiang Hongyi Electronics**

“It was our first visit to India and it was very good. Approaching the buyers is quite tough in this market but by participating at the Buyer Seller Forum, which was part of electronica India and productronica India, we got the chance to explain our products personally to the community.” **Vincent Li, Managing Director, Zhongshan Hanhua Tin Co., LTD.**

